



Reference letter

We are at the stage of completing the implementation of the IPOsystem, an autonomous decision-making system controlling the production in our company.

IPOsystem gave us, first of all, knowledge about what is happening in production and also helped in solving complicated planning problems. Thanks to IPOsystem, we got to know the actual use of the effective working time of individual machines, and our total productivity has improved by 15% since the launch of production with IPOsystem in the first two departments. We also know the actual standards of technological operations, thanks to which we can better estimate the cost of products. Despite our dynamic development and a significant increase in production during the implementation of IPOsystem (over 30%), the rotation of production in progress does not increase.

I recommend IPOsystem to everyone who wants to manage their production in a modern way.

I would also like to draw your attention to the way IPOsystem was implemented by consultants from the IPOteam company. Their commitment, professional background, knowledge of production processes and flexible approach allowed for the effective implementation of IPOsystem at VALVEX SA. I am especially grateful to Mr. Michał Sieradzki for his personal contribution and commitment. Personally, I have never experienced such a professional and positive approach to the client by an implementation company in my career.

I highly recommend IPOteam as an implementation company.

signed on 28/09/2017 by:

Mirosław Bożek, President of the Management Board

Piotr Kaliciński, Member of the Management Board

(the original document in Polish is available at: <https://iposystem.com/public/referencje/valvex.pdf>)